Rivershine Industrial CO., LIMITED 山禾實業有限公司

FLAT/RM F 6/F MEGA CUBE NO. 8 WANG KWONG ROAD KL HK

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Attn: 顶钩 - 唐彩霞

Sub: 关于Sonos项目EMERGE PC 8704 IC7700338美金报价

Effective Date: 2021年6月1日

Confidential-Do Not Share Without Permission

Product	< 500 KG (usd/kg)	500 - 975 KG (usd/kg)	1,000 - 1,975 KG (usd/kg)	2,000 - 2,975 KG (usd/kg)	3,000 - 9,975 KG (usd/kg)	10,000 - 13,975 KG (usd/kg)	14,000 - 24,000 KG (usd/kg)
EMERGE PC 8704 IC7700338	13.20	11.20	9.20	7.20	6.20	5.95	5.70
0	0	0	0	0	0	0	0

Minimum order quantity is 10000kgs.

Delivery: 顶钩清关,山禾负责物流交货到顶钩工厂

Order lead time with forecast from workable PO to ETD is 10 weeks.

Order lead time without forecast from workable PO to ETD is 14 weeks.

There would be 7.0USD/KG on top of CIF quotation for air shipment(to HK or Shanghai ,Shenzhen airport).

There would be 11.0USD/KG on top of CIF quotation for DHL(to door) delivery.

Price is base on shipment date price and actual delivery quantity per grade per color per shipment.

Payment: 月结30天。

